

**Consolidated Financial Results for the Year Ended March 31, 2020**  
(Prepared pursuant to Japanese GAAP)

May 13, 2020

Company name: MEGMILK SNOW BRAND Co., Ltd.  
 Stock exchange listing: Tokyo Stock Exchange (First Section), Sapporo Securities Exchange  
 Stock code: 2270  
 URL: <https://www.meg-snow.com/english>  
 Representative: Keiji Nishio, Representative Director and President  
 Contact: Kentaro Watanabe, General Manager, Public Relations & Investor Relations Department  
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Scheduled dates

Annual general meeting of shareholders: June 24, 2020  
 Dividend payout: June 4, 2020  
 Filing of fiscal year-end financial report: June 24, 2019  
 Supplementary materials to fiscal year-end financial results available: Yes  
 Fiscal year-end earnings presentation held: Yes (targeted at institutional investors and analysts)

(Amounts rounded down to the nearest million yen)

**1. Consolidated Results for the Fiscal Year Ended March 31, 2020**  
(April 1, 2019 – March 31, 2020)

(1) Consolidated Operating Results

(Percentages indicate year-on-year changes)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	millions of yen	%	millions of yen	%	millions of yen	%	millions of yen	%
Year ended March 31, 2020	613,405	1.7	17,998	4.5	19,680	3.5	12,165	13.1
Year ended March 31, 2019	603,378	1.2	17,230	(11.0)	19,014	(9.4)	10,754	(19.7)

Note: Comprehensive income: Year Ended March 31, 2020 : 12,271 million yen (-14.5%)  
 Year Ended March 31, 2019 : 14,345 million yen (-1.2%)

	Profit per share – basic	Profit per share – diluted	Return on equity	Ratio of ordinary profit to total assets	Ratio of operating profit to net sales
	yen	yen	%	%	%
Year ended March 31, 2020	179.71	—	7.1	5.4	2.9
Year ended March 31, 2019	158.64	—	6.7	5.4	2.9

For reference: Equity in earnings of affiliates: Year Ended March 31, 2020: 1,085 million yen  
 Year Ended March 31, 2019: 961 million yen

## (2) Consolidated Financial Position

	Total assets		Net assets		Equity ratio		Net asset per share	
	millions of yen		millions of yen		%		yen	
March 31, 2020	370,434		178,094		47.3		2,586.86	
March 31, 2019	359,445		168,782		46.3		2,456.35	

For reference:

Equity: March 31, 2020 : 175,112 million yen

March 31, 2019 : 166,295 million yen

## (3) Consolidated Cash Flow Position

	Cash flow from operating activities		Cash flow from investing activities		Cash flow from financing activities		Cash and cash equivalent at end of period	
	millions of yen		millions of yen		millions of yen		millions of yen	
Year ended March 31, 2020	24,322		(16,629)		(6,651)		15,524	
Year ended March 31, 2019	21,938		(14,248)		(7,396)		14,303	

## 2. Dividends

Record date or period	Cash dividends per share					Total dividends paid	Payout ratio (consolidated)	Dividends to net assets (consolidated)
	End-Q1	End-Q2	End-Q3	End-Q4	Total			
Year ended March 31, 2019	yen	yen	yen	yen	yen	millions of yen	%	%
Year ending March 31, 2019	—	—	—	40.00	40.00	2,708	25.2	1.7
Year ending March 31, 2020	—	—	—	40.00	40.00	2,707	22.3	1.6
Year ending March 31, 2021 (forecast)	—	—	—	40.00	40.00		20.8	

## 3. Forecast of Consolidated Results for the Fiscal Year Ending March 31, 2021 (April 1, 2020 – March 31, 2021)

(Percentages indicate year-on-year changes)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Profit per share
	millions of yen	%	millions of yen	%	millions of yen	%	millions of yen	%	yen
Second quarter-end (Cumulative)	312,000	0.1	9,400	(11.6)	10,200	(13.1)	6,400	(16.9)	94.54
Full Year	620,000	1.1	19,000	5.6	20,500	4.2	13,000	6.9	192.04

## Notes

(1) Material reclassifications of subsidiaries during the period: None

(2) Changes in accounting policy, changes in accounting estimates, and retrospective restatement

1) Changes in accordance with amendments to accounting standards, etc.: None

2) Changes other than noted in 1) above: None

3) Changes in accounting estimates: None

4) Retrospective restatement: None

(3) Common stock issued

1) Issued shares as of period-end (including treasury stock)

March 31, 2020	70,751,855 shares
March 31, 2019	70,751,855 shares

2) Treasury stock as of period-end

March 31, 2020	3,058,747 shares
March 31, 2019	3,051,487 shares

3) Average number of shares (during the respective period)

Year ended March 31, 2020	67,697,550 shares
Year ended March 31, 2019	67,790,904 shares

**\*This summary of financial statements is not subject to audit by certified public accountant and auditing firm.**

**\*Appropriate Use of Earnings Forecasts and Other Important Information**

(Earnings Forecasts)

Business forecasts contained in this report are based on the assumptions of management in the light of information available as of the release of this report. MEGMILK SNOW BRAND makes no assurances as to the actual results, which may differ from forecasts due to various factors such as changes in the business environment.

The Company has scheduled an earnings presentation aimed at analysts and institutional investor on Wednesday, May 13, 2020, and intends to publish the presentation handout materials on its website on the same date of the event.